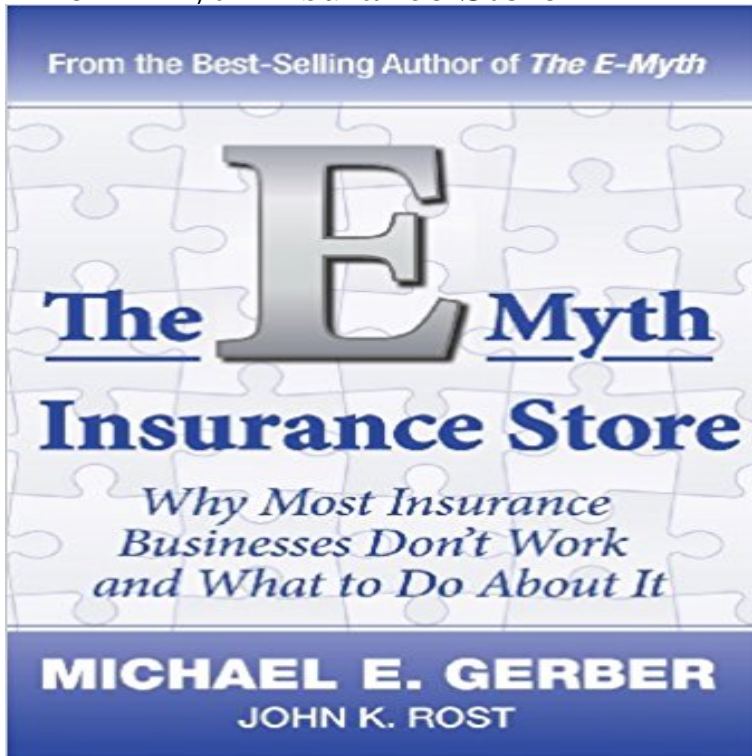


The E-Myth Insurance Store



RUNNING A SUCCESSFUL insurance business is a juggling act. You need expertise in your area of insurance to provide services to clients. You also need the know-how to run a small business. Youâ€™ve probably been well prepared by your education or experience for the technical ins and outs of an insurance business. Yet what training has prepared you to run a business?e E-Myth Real Insurance Store ?fills this knowledge gap, giving you a complete toolkit for either starting a successful business from scratch or maximizing an existing businessâ€™ performance. Loaded with practical, powerful advice you can easily use, this one-stop guide helps you realize all the benefits that come with a thriving insurance business. Combining the wisdom of renowned business development expert Michael E. Gerber and the insurance expertise of John K. Rost, e E-Myth Insurance Store, equips you to:

- Liberate yourself from the predictable and often overwhelming tyranny of unprofitable, unproductive, and time-consuming routines
- Transform yourself from a successful insurance business technician into a successful insurance business entrepreneur
- Rethink your practice, shifting from tactical thinking (working *â€œin* your business) to strategic thinking (working *â€œon* your business)
- Stop trading time for dollars
- Manage those processes through which people get things done, which becomes your Management

Systemâ€”for everything you do
Implement innovative systems to produce consistent results as your practice grows Take the sanctity of time seriously, blocking time for entrepreneurial work Create the story that becomes the heart of your practice
Â Leading an insurance business can seem like a daunting task, with too few hours in the day, too many petty management issues, and a constant struggle to create and implement systems to help you grow.e E-Myth Real Insurance Store offers you a road map to create an insurance business thatâ€™s self-sufficient, growing, and highly profitable. Take your business to levels you didnâ€™t think possible with this unique guide!

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