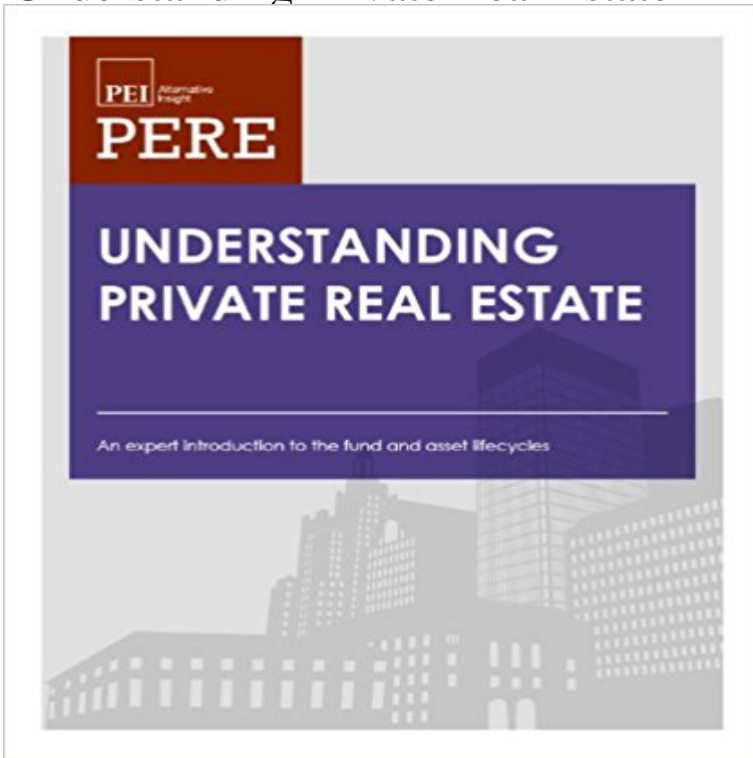


Understanding Private Real Estate



An expert introduction to the fund and asset lifecycles. PERE™s best selling publication Understanding Private Real Estate is written by leading experts in the industry and gives all practitioners in private real estate a unique 360-degree view of how the asset class works and why. The publication will help you to develop a clear understanding of the mechanics and processes involved at each key stage in the fund and asset lifecycles including: raising a private real estate fund and successfully sourcing capital from investors; methods employed to value real estate assets and how to exit an investment and wind down a fund. In addition to the ten thematic chapters written by leading industry practitioners, there is an extensive Glossary allowing quick access to the industry-specific terminology used throughout the publication.

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