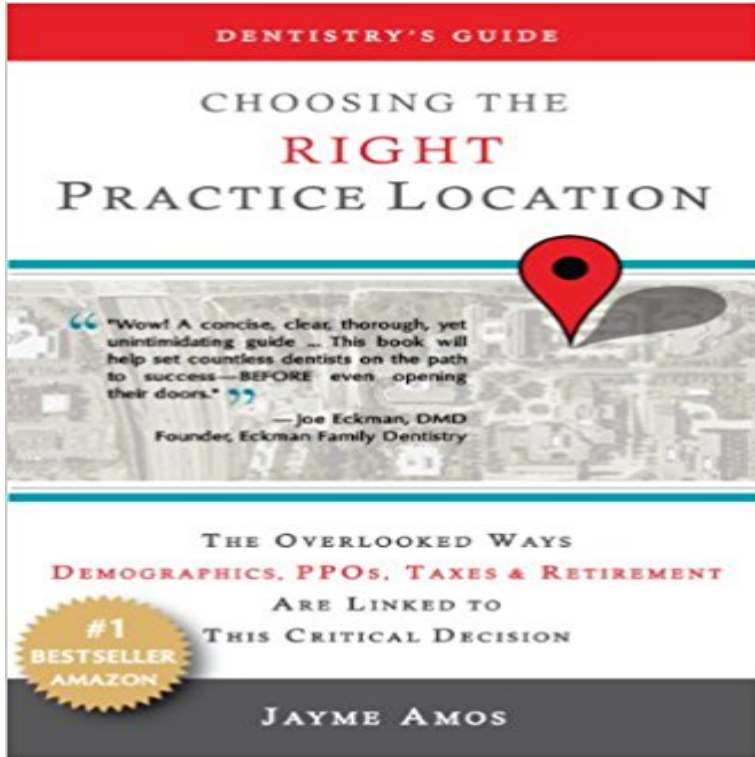


# Choosing the Right Practice Location: The Overlooked Ways Demographics, PPOs, Taxes & Retirement Are Linked to This Critical Decision



Your defining moment as the owner of a new practice is closer than ever, and your opening day is an experience most dentists never forget. The majority of dentists, however, haven't been taught the hazards of opening a practice in the wrong location, and many languish simply because they're not in the right zip code. Choosing the Right Practice Location: The Overlooked Ways Demographics, PPOs, Taxes & Retirement Are Linked to This Critical Decision is your antidote to this scenario. Never before has a book focused on this crucial topic, giving the valuable guidance required to make a profitable, lifelong decision. Using the author's tested principles, you'll learn how to:

- Analyze thousands of demographic data points in less than 5 minutes
- Identify more than \$50,000 in located-related cost savings
- Attain large "pops" of new patient growth over time
- Negotiate with landlords on your terms
- Retain an extra \$1,000,000 for retirement with one tax reality

In today's dental world weighed down by PPOs, declining profits, and a dramatically more competitive landscape, it's imperative to your long-term success that you choose the right location from the outset. Employing the proven tools in this book, you'll set your practice apart, transform the trajectory of your future, and provide for yourself and your family for years to come.

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