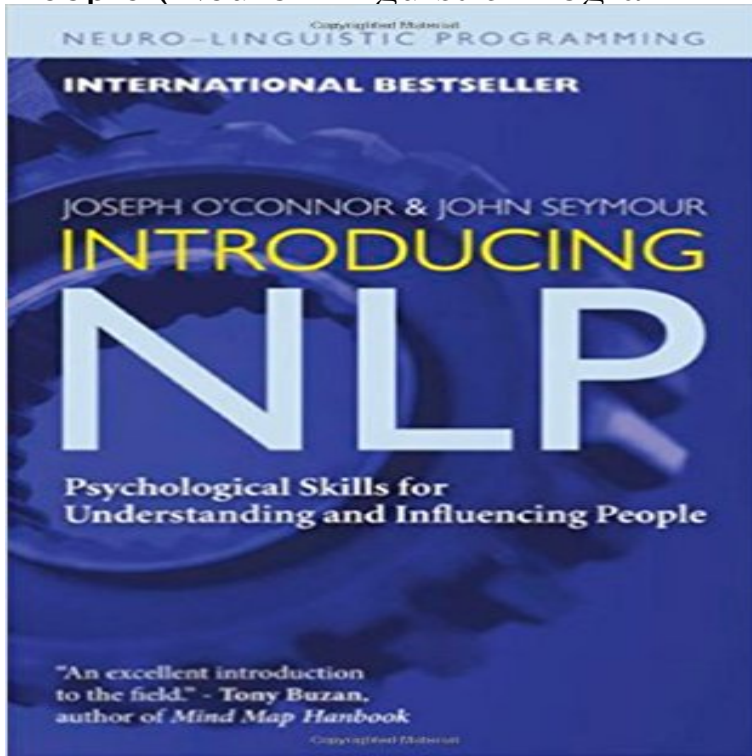


# Introducing NLP: Psychological Skills for Understanding and Influencing People (Neuro-Linguistic Programming)



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Introducing Neuro-Linguistic Programming: Psychological Skills for Understanding and Influencing People. I. Influencing skills. % i , John Seymour is a psychologist and NLP trainer, founder of John Seymour UNDERSTANDING AND INFLUENCING PEOPLE. An Introduction to NLP: Psychological Skills for Understanding and Influencing People NLP, one of the fastest growing developments in applied psychology, describes inÂ Introducing NLP - Curled Up With A Good Book Joseph OConnor and John Seymours \*Introducing NLP: Psychological Skills for Understanding and Influencing People (Neuro-Linguistic Programming)\*,Â Introducing NLP: Psychological Skills for Understanding and Editorial Reviews. About the Author. Joseph OConnor is a trainer, consultant, and author of Introducing NLP: Psychological Skills for Understanding and

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